

Organizational Needs of Social Service Agencies Based On Top Three Needs Indicated

	Number <u>with Need</u>	Percent <u>With Need</u>	Number <u>Without Need</u>	Percent <u>Without Need</u>
Grant Writing	31	47%	35	53%
Marketing	22	33%	44	67%
Special Events Fund Raising	20	30%	46	70%
Resource Development	19	29%	47	71%
Volunteer Recruitment, Management, & Training	18	27%	48	73%
Board Development	17	26%	49	74%
Program Evaluation Including Outcomes Measurement	17	26%	49	74%
Strategic Planning	14	21%	52	79%
Interagency Collaboration Process	14	21%	52	79%
Staff Training	12	18%	54	82%
Financial Management Systems Development	6	9%	60	91%
Conflict Resolution	5	8%	61	92%
Personnel Management	3	5%	63	95%
Computer Assistance	1	2%	65	98%
Communication Skills	1	2%	65	98%

Data Source: Service Provider Survey of Organizational Needs 2003, Mt. Baldy United Way

Table Production: Mt. Baldy United Way